

OUTPATIENT	2007	%	2008	%	% CHANGE	Net 07	Net - 08	Same	Impact
BCBS	\$9,489,000	23.7%	\$9,485,000	23.4%	-0.2%	\$7,496,310	\$7,398,300		
COMM	\$530,000	1.3%	\$366,000	0.9%	-0.4%	\$328,600	\$219,600		
MEDICARE HMO	\$2,052,000	5.1%	\$3,072,000	7.6%	2.5%	\$615,600	\$860,160		
MEDICARE	\$12,126,000	30.2%	\$11,780,000	29.1%	-1.1%	\$3,637,800	\$3,298,400		
COMM HMO	\$6,836,000	17.0%	\$5,433,000	13.4%	-3.6%	\$3,486,360	\$2,770,830		
CHAMPUS	\$143,000	0.4%	\$189,000	0.5%	0.1%	\$57,200	\$75,600		
WCOMP	\$651,000	1.6%	\$518,000	1.3%	-0.3%	\$247,380	\$381,248		
MEDICAID	\$2,575,000	6.4%	\$2,735,000	6.8%	0.3%	\$463,500	\$464,950		
MEDICAID HMO	\$5,315,000	13.3%	\$6,550,000	16.2%	2.9%	\$956,700	\$1,113,500		
SELF PAY	\$385,000	1.0%	\$355,000	0.9%	-0.1%	\$38,500	\$35,500		
TOTAL	\$40,102,000	100.0%	\$40,483,000	100.0%		\$17,327,950 43.2%	\$16,618,088 41.0%	-\$709,862	\$17,492,579 \$874,491 Negative Impact
ER	2007	%	2008	%	% CHANGE				
BCBS	\$5,190,000	20.4%	\$5,035,000	19.1%	-1.3%	\$3,633,000	\$3,474,150		
COMM	\$633,000	2.5%	\$471,000	1.8%	-0.7%	\$367,140	\$268,470		
MEDICARE HMO	\$551,000	2.2%	\$815,000	3.1%	0.9%	\$137,750	\$203,750		
MEDICARE	\$5,240,000	20.6%	\$5,015,000	19.0%	-1.5%	\$1,310,000	\$1,203,600		
COMM HMO	\$3,569,990	14.0%	\$3,262,000	12.4%	-1.6%	\$1,784,995	\$1,631,000		
CHAMPUS	\$149,000	0.6%	\$112,000	0.4%	-0.2%	\$44,700	\$33,600		
WCOMP	\$435,000	1.7%	\$378,000	1.4%	-0.3%	\$152,250	\$132,300		
MEDICAID	\$1,801,000	7.1%	\$2,735,000	10.4%	3.3%	\$252,140	\$355,550		
MEDICAID HMO	\$4,616,000	18.1%	\$5,260,000	20.0%	1.9%	\$646,240	\$683,800		
SELF PAY	\$3,293,000	12.9%	\$3,255,000	12.4%	-0.6%	\$362,230	\$325,500		
TOTAL	\$25,477,990	100.0%	\$26,338,000	100.0%		\$8,690,445 34.1%	\$8,311,720 31.6%	-\$378,725	\$8,983,791 \$672,071 Negative Impact \$1,546,562 Total Negative Impact
TOTAL REVENUE - FACILITY	2007	%	2008	%	% CHANGE	Case Mix			
BCBS	\$18,373,000	20.9%	\$17,198,500	18.7%	-2.2%	08 cases	08 cases		
COMM	\$1,496,000	1.7%	\$1,085,000	1.2%	-0.5%				
MEDICARE HMO	\$3,513,000	4.0%	\$5,966,000	6.5%	2.5%	1025	1025		
MEDICARE	\$27,901,000	31.7%	\$28,987,000	31.6%	-0.2%				
COMM HMO	\$11,955,990	13.6%	\$10,696,000	11.7%	-1.9%	07 case mix	08 case mix		
CHAMPUS	\$322,000	0.4%	\$382,000	0.4%	0.0%				
WCOMP	\$1,151,000	1.3%	\$1,014,000	1.1%	-0.2%	1.16	1.03		
MEDICAID	\$6,446,000	7.3%	\$7,794,000	8.5%	1.2%	Base rate	Base rate		
MEDICAID HMO	\$12,055,000	13.7%	\$14,295,000	15.6%	1.9%				
SELF PAY	\$4,689,000	5.3%	\$4,369,000	4.8%	-0.6%				
TOTAL	\$87,901,990	100.0%	\$91,786,500	100.0%		Net Cash 2007	Net Cash 2008		
						\$5,647,750	\$5,014,813		\$632,938 Negative Impact - Case-Mix
									\$2,179,500 Total Negative Impact for 08 relating to payor mix and case n